# FINANCIAL STATEMENTS



FOR THE YEAR ENDED DECEMBER 31, 2023
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2022

# **CONTENTS**

		PAGE NO.
INDEPENDEN	IT AUDITOR'S REPORT	2 - 3
EXHIBIT A -	Statement of Financial Position, as of December 31, 2023, with Summarized Financial Information for 2022	4
EXHIBIT B -	Statement of Activities and Change in Net Assets, for the Year Ended December 31, 2023, with Summarized Financial Information for 2022	5
EXHIBIT C -	Statement of Functional Expenses, for the Year Ended December 31, 2023, with Summarized Financial Information for 2022	6
EXHIBIT D -	Statement of Cash Flows, for the Year Ended December 31, 2023, with Summarized Financial Information for 2022	7
NOTES TO FII	NANCIAL STATEMENTS	8 - 15
SUPPLEMENT	TAL INFORMATION	
SCHEDULE 1	- Schedule of Expenses with Allocation of Management and General, for the Year Ended December 31, 2023	16 - 17



### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors CLASP Washington, D.C.

### **Opinion**

We have audited the accompanying financial statements of CLASP, which comprise the statement of financial position as of December 31, 2023, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CLASP as of December 31, 2023, and the change in its net assets, functional expenses and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of CLASP and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about CLASP's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

4550 Montgomery Avenue · Suite 800 North · Bethesda, Maryland 20814 (301) 951-9090 · www.grfcpa.com

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of CLASP's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about CLASP's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Report on Summarized Comparative Information**

Gelman Kozenberg & Freedman

We have previously audited CLASP's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 18, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Expense with Allocation of Management and General on pages 16 - 17 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

April 29, 2024

# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2023 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2022

# **ASSETS**

	2023	2022
CURRENT ASSETS		
Cash and cash equivalents Grants receivable Prepaid expenses	\$ 18,170,1 1,139,8 583,8	54 448,297
Total current assets	19,893,8	18 21,218,456
PROPERTY AND EQUIPMENT		
Furniture Computer equipment Leasehold improvements	70,6 127,8 753,8	40 127,840
Less: Accumulated depreciation and amortization	952,3 (667,6	,
Net property and equipment	284,7	03 419,113
OTHER ASSETS		
Deposits Right-of-use assets - operating leases, net Right-of-use asset - finance leases, net	93,6 715,0 3,1	08 993,695
Total other assets	811,8	20 1,092,556
TOTAL ASSETS	\$ 20,990,3	<u>41</u> \$ <u>22,730,125</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Operating lease liabilities Finance lease liability Accounts payable and accrued liabilities Refundable advances	\$ 346,5 3,1 2,985,6 12,550,7	79 4,546 05 1,961,575
Total current liabilities	15,886,0	<u> 18,595,927</u>
LONG-TERM LIABILITIES		
Operating lease liabilities, net Finance lease liability, net	542,1	42 888,676 3,179
Total long-term liabilities	542,1	<u>42</u> <u>891,855</u>
Total liabilities	16,428,1	98 19,487,782
NET ASSETS		
Without donor restrictions With donor restrictions	3,171,8 1,390,3	
Total net assets	4,562,1	43 3,242,343
TOTAL LIABILITIES AND NET ASSETS	\$ <u>20,990,3</u>	<u>41</u> \$ <u>22,730,125</u>

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2023 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2022

			2022			
	Without					
	Donor	With Donor				
	Restrictions	Restrictions	Total	Total		
SUPPORT AND REVENUE						
International grants	\$ 889,048	\$ -	\$ 889,048	\$ 2,938,243		
Foundation grants	23,339,190	850,000	24,189,190	17,087,477		
U.S. Government grants	-	-	-	49,624		
Contracts	304,824	-	304,824	789,706		
Interest income	385,769	-	385,769	42,103		
Project administrative fee	467,068	-	467,068	191,289		
Other revenue	20,092	-	20,092	5,160		
Net assets released from donor						
restrictions	<u>392,154</u>	<u>(392,154</u> )				
Total support and						
revenue	25,798,145	<u>457,846</u>	26,255,991	21,103,602		
EXPENSES						
Program Services:						
Climate	11,745,491	-	11,745,491	10,062,555		
Clean Energy Access	9,922,355	-	9,922,355	8,578,351		
Research	<u>1,146,078</u>		<u>1,146,078</u>	<u>160,112</u>		
Total program						
services	22,813,924		22,813,924	18,801,018		
Supporting Services:						
Management and General	2,122,267		2,122,267	2,090,057		
Total expenses	24,936,191		24,936,191	20 201 075		
rotal expenses	24,930,191		24,930,191	20,891,075		
Change in net assets	861,954	457,846	1,319,800	212,527		
Net assets at beginning of year	2,309,850	932,493	3,242,343	3,029,816		
NET ASSETS AT END OF YEAR	\$ <u>3,171,804</u>	\$ <u>1,390,339</u>	\$ <u>4,562,143</u>	\$ 3,242,343		

**CLASP** 

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2022

2023 2022 Supporting **Program Services Services** Clean Total Management **Program** and Total Total Energy Climate **Access** Research **Services** General **Expenses** Expenses Salaries and benefits \$ 2,697,334 \$ 1,960,420 \$ 786,614 \$ 5,444,368 \$ 1,115,429 \$ 6,559,797 \$ 5,897,222 Contractors 6.549.696 4,390,446 66.319 11,006,461 19,965 11,026,426 9,958,377 1,647,510 1,669,110 Subgrants 21.600 1,669,110 578,950 Result based financing payments 166,432 829,939 996,371 996,371 84,771 Professional services 491,792 370,018 972,772 110,962 206,632 1,179,404 1,082,380 Legal and accounting 44,801 10,506 231 55,538 220,197 275,735 251,785 Non-personnel expense 1,237,231 1,188,283 802,851 76,008 113,518 1,350,749 358,372 Occupancy 211,644 129,469 51,788 392,901 60,405 453,306 439,094 Travel and meetings 691,382 194,475 51,639 937,496 187,363 1,124,859 1,129,592 Depreciation and amortization 47,266 20,762 1,368 69,396 69,172 138,568 123,659 Miscellaneous expenses 20,693 10,438 1,149 32,280 129,586 161,866 156,962 **TOTAL** \$ 11,745,491 \$ 9,922,355 \$ 1,146,078 \$ 22,813,924 \$ 2,122,267 \$ 24,936,191 \$ 20,891,075

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2023 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2022

	2023	2022		
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$ 1,319,800	\$ 212,527		
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:				
Depreciation and amortization Amortization of right-of-use asset - Finance lease Amortization of right-of-use assets - Operating leases	138,568 4,546 278,687	123,659 4,293 45,306		
(Increase) decrease in: Grants receivable Prepaid expenses Deposits	(691,557) 10,285 (2,497)	(128,287)		
Increase (decrease) in: Accounts payable and accrued liabilities Deferred revenue Refundable advances Operating lease liabilities Finance lease liability	1,024,030 - (3,760,801) (318,267) (4,546)	(69,812)		
Net cash (used) provided by operating activities	(2,001,752)	6,985,838		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment	<u>(4,158</u> )	(127,628)		
Net cash used by investing activities	(4,158)	(127,628)		
Net (decrease) increase in cash and cash equivalents	(2,005,910)	6,858,210		
Cash and cash equivalents at beginning of year	20,176,020	13,317,810		
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>18,170,110</u>	\$ <u>20,176,020</u>		

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

### Organization -

CLASP is the leading global authority on appliance energy efficiency, which drives climate change mitigation and adaptation, and alleviates energy poverty. With 25 years' expertise and offices on four continents, CLASP collaborates with policymakers, industry, and leading experts to deliver clear pathways to a more sustainable world for people and the planet.

CLASP has programs and staff in the European Union, China, India, Indonesia, Kenya and the United States, and ongoing projects Brazil, South Africa, Bangladesh and Pakistan.

# Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) related to nonprofit entities. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions.

Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations
  and not subject to donor restrictions are recorded as "net assets without donor restrictions".
  Assets restricted solely through the actions of the Board are referred to as Board Designated
  and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with CLASP's financial statements for the year ended December 31, 2022, from which the summarized information was derived.

# Cash and cash equivalents -

CLASP considers all cash and other highly liquid investments with initial maturities of six months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, CLASP maintains cash balances in excess of the FDIC insurance limits.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Cash and cash equivalents (continued) -

Additionally, as of December 31, 2023, CLASP maintained \$350,525 of cash on hand and in banks overseas. The majority of funds invested in foreign countries are uninsured. Management believes the risk in these situations to be minimal. CLASP is required to maintain separate bank accounts for funding received from certain donors, including GIZ, SIDA and World Bank. As of December 31, 2023, the balance in the GIZ bank account was \$111, the balance in the SIDA bank account was \$1,957,524 and the balance in the World Bank account was \$452,141, respectively.

# Foreign currency -

The U.S. Dollar is the functional currency of CLASP. Transactions in currencies other than Dollars are translated into Dollars at the rates when the funds are transferred from PNC dollar account to the foreign currency bank accounts. Transactions in foreign currencies for office-related expenses, equipment purchased, filed withholding vendors taxes, net payroll along with payroll taxes, and 403b funding with non-U.S. currency are tracked and translated into Dollars at the exchange rate in the funding transfer tracking sheets. Assets and liabilities denominated in non-U.S. currency are translated into Dollars at the exchange rate in effect at the financial statement date.

The exchange rates ranges for the year ended December 31, 2023 are as follows:

		<u>January 1, 2023</u>	December 31, 2023
Euro	EURO/USD	1.2005	1.2005
Indian Rupee	USD/INR	81.5529	81.9598
Kenyan Shilling	USD/KES	114.4823	145.5302
Indonesian Rupiah	USD/IDR	14,954.3891	15,290.4276

#### Grants receivable -

Grants receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectable. Accordingly, an allowance for doubtful accounts has not been established. Grants receivable are expected to be collected within one year.

# Property and equipment -

Property and equipment in excess of \$5,000 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally five to seven years. Leasehold improvements are amortized over the remaining life of the lease. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the year ended December 31, 2023 totaled \$138,568.

### Income taxes -

CLASP is exempt from Federal income tax under Section 501(a) of the Internal Revenue Code ("IRC"), as an organization described in IRC Section 501(c)(3). Accordingly, no provision for income taxes has been made in the accompanying financial statements. CLASP is not a private foundation. During the year ended December 31, 2023, CLASP was subject to certain taxes in the country of Kenya in accordance with local regulations.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Grants -

CLASP's activities are supported by grants from the U.S. and foreign governments, international organizations and other entities. Grants are recognized in the appropriate category of net assets in the period received. CLASP performs an analysis of the individual grant agreement to determine if the funding stream follows the contribution rules or if it should be recorded as an exchange transaction depending upon whether the transaction is deemed reciprocal or nonreciprocal in accordance with ASC Topic 958.

Support from grants is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Grants qualifying as contributions, that are unconditional but have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor imposed restrictions and satisfaction of time restrictions. Grants with donor restrictions either in excess of expenses incurred or with time restrictions are shown as net assets with donor restrictions in the accompanying financial statements. Grants that are both received and released from restrictions in the same year are classified as without donor restrictions.

Conditional grants contain a right of return and a measurable barrier. These grants are recognized when conditions have been satisfied. Conditional grants received in advance of meeting specified conditions established by donors are recorded as refundable advances. CLASP's refundable advances totaled \$12,550,738 as of December 31, 2023.

In addition, CLASP may obtain funding source agreements related to conditional contributions, which will be received in future years. CLASP's unrecognized conditional contributions to be received in future years totaled approximately \$19,995,000 as of December 31, 2023.

Contracts and project administrative fee -

Contracts and project administrative fees are treated as exchange transaction revenue following ASC Topic 606. Revenue from contracts and project administrative fees is recorded when the performance obligations are met. CLASP has elected to opt out of all (or certain) disclosures not required for nonpublic entities. Transaction price is a fixed fee percentage. Amounts received in advance of satisfying performance obligations are recorded as refundable advance. CLASP's contracts and project administrative fees generally have initial terms of one year or less. For the year ended December 31, 2023, CLASP did not have any contract assets or contract liabilities.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses (continued) -

Expenses directly attributed to a specific functional area of CLASP are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

CLASP's donors allow management and general expenditures to be charged to the respective projects they support. Accordingly, management and general expenditures are allocated to CLASP's programs on a basis of time and effort. In accordance with U.S. GAAP, such allocations have been excluded from the accompanying Statement of Functional Expenses. Refer to Schedule 1 for a summary of management and general expenditures charged to each of CLASP's programs for the year ended December 31, 2023.

Reclassification -

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

### 2. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at December 31, 2023:

Climate \$ 1,390,339

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

Climate \$ 392,154

### 3. LINE OF CREDIT

CLASP has a \$100,000 bank line of credit, which matures on March 12th of each year and renews annually. Amounts borrowed under this agreement bear interest at the highest prime rate published by the Wall Street Journal and the rate is subject to change (there was a variable rate at December 31, 2023). There were no outstanding borrowings as of December 31, 2023. The line is secured by cash held in accounts at the same financial institution.

### 4. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Statement of Financial Position comprise the following at December 31, 2023:

Cash and cash equivalents	\$ 18,170,110
Grants receivable	1,139,854
Financial assets restricted by donor	(1,390,339)

FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR

**\$ 17,919,625** 

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

### 4. LIQUIDITY AND AVAILABILITY (Continued)

CLASP has a policy to structure its financial assets to be available and liquid as its obligations become due. In addition, CLASP has a line of credit agreement (as further discussed in Note 3) which allows for additional available borrowings up to \$100,000.

### 5. LEASE COMMITMENTS

CLASP follows FASB ASC 842 for leases. CLASP has elected the practical expedient that allows lessees to choose to not separate lease and non-lease components by class of underlying asset and is applying this expedient to all relevant asset classes. CLASP has also elected to use a risk-free rate as the lease discount rate for all leases as allowed under FASB ASC 842.

### **Operating Leases**

On April 27, 2016, CLASP entered into a lease agreement for space in Washington, D.C. The lease term is one hundred twenty (120) full calendar months, beginning on January 2, 2017, which was the date the Landlord delivered possession. The initial base rent for the first year is \$186,507, plus CLASP's share of the annual operating costs and real estate taxes. The lease includes a 2.5% annual escalation clause.

During 2019, CLASP entered into an agreement for additional office space in Washington, D.C. The lease term is ninety two (92) full calendar months, beginning on May 1, 2019. The initial base rent for the first year is \$113,750, plus CLASP's share of the annual operating costs and real estate taxes. The lease also includes a 2.5% annual escalation clause.

During 2019, CLASP entered into an agreement for office space in Nairobi, Kenya. The lease term is sixty one (61) full calendar months, beginning on November 1, 2019. The initial base rent for the first year is \$34,242, with an annual escalation of 7.5%.

During 2022, CLASP entered into an agreement for office space in New Delhi, India. The lease term is thirty six (36) full calendar months, beginning on March 1, 2022. The initial base rent for the first year is 4,25,000 Rupee per month (approximately \$5,696), with an annual escalation of 6%.

For the year ended December 31, 2023, total lease cost was \$448,434 and total cash paid was \$374,311 for all operating leases. As of December 31, 2023, the weighted-average remaining lease term and rate for operating leases is 1.73 years and 5.40%, respectively.

### Financing Lease

During 2019, CLASP entered into a finance lease for a copier for a term of 64 months beginning on May 1, 2019. The annual base rent is \$4,872 for the entire lease term. In connection with this lease CLASP recorded a right of use asset and a corresponding finance lease liability in the amount of \$22,139 using an interest rate 5.75%. The right-of-use asset and finance lease liability are being amortized over the life of the lease agreement. Total payments and lease expense was \$4,546 for the year ended December 31, 2023.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

### 5. LEASE COMMITMENTS (Continued)

### **Financing Lease (continued)**

The following is a schedule of the future minimum lease payments under the leases described above:

Year Ended December 31,		Operating Lease Liabilities		Finance Lease Liability	Total Lease <u>Liabilities</u>			
2024 2025 2026	\$	386,440 289,232	\$	3,248 -	\$	389,688 289,232		
Less: Imputed interest	_	285,503 961,175 (72,499)	-	3,248 (69)		285,503 964,423 (72,568)		
Less: Current portion  TOTAL LONG TERM PORTION	_ \$	(346,534) <b>542,142</b>	<b>-</b> \$	(3,17 <u>9</u> )	_ \$	(349,713) <b>542,142</b>		

### 6. RETIREMENT PLAN

CLASP provides retirement benefits to its U.S. employees through a defined contribution plan covering all full-time employees with one year of eligible experience. CLASP contributes 1% of gross wages and matches 100% of employee contributions up to 6% of gross wages. Contributions to the Plan during the year ended December 31, 2023 totaled \$258,393. CLASP provides Provident Funds to its Kenya and India full-time employees. The total funded Provident Funds during the year ended December 31, 2023 totaled \$40,915.

### 7. CONTINGENCY

CLASP receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits. CLASP did not meet the threshold to require an audit under Uniform Guidance for the year ended December 31, 2023.

# 8. FOREIGN, COMMONWEALTH AND DEVELOPMENT OFFICE GRANT

Included in the total program services and management and general expenses in the Statement of Activities and Change in Net Assets are the Foreign, Commonwealth and Development Office (FCDO) costs to support the Low-Energy Inclusive Appliances (LEIA) initiative.

Expenses associated with this award for the year ended December 31, 2023 were as follows:

TOTAL	\$ 81,518
Legal and accounting	 6,518
Result based financing payments	\$ 75,000

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

### 9. AWARDS FROM DOEN FOUNDATION

Effective March 1, 2021, CLASP was awarded \$190,000 from DOEN Foundation under project number 201249 for a project entitled "Driving Off-Grid Cold Storage Innovation: 2021 Global LEAP Awards Off-Grid Cold Chain Challenge". The project's original period is from March 1, 2021 to September 31, 2022. The grant agreement was amended to extend the project to February 28, 2023. During the year ended December 31, 2023, CLASP incurred expenditures of \$48,855 under the award and recognized a corresponding amount of revenue, which is included in International grants in the accompanying Statement of Activities and Change in Net Assets. All expenditures incurred are allowed costs under the grant.

#### 10. AWARDS FROM IKEA FOUNDATION

Effective October 6, 2021, CLASP was awarded \$1,154,945 from IKEA Foundation under agreement number G-2105-01765 for a project entitled "Resilient Appliances - Delivering Rural Economic Growth & Emissions Reductions". The project is September 1, 2021 to August 31, 2023. The grant agreement was amended in July 2023, the grant ending period was extended from August 31, 2023 to December 31, 2023. During the year ended December 31, 2023, CLASP incurred expenditures of \$959,117 under the award and recognized a corresponding amount of revenue, which is included in Foundation grants in the accompanying Statement of Activities and Change in Net Assets. The full awarded amount of \$1,154,945 was completed at the end of the grant extended period in December 2023.

Effective November 15, 2021, CLASP was awarded \$850,000 from IKEA Foundation under agreement number G-2107-01859 for a project entitled "Kenya PURE Anchor Programme Design". The project period is November 1, 2021 to October 31, 2022. The grant agreement was amended in October 2022, additional funding of \$80,000 was added to the grant to increase the award amount from \$850,000 to \$930,000, and the grant ending period was extended from October 31, 2021 to March 31, 2023. During the year ended December 31, 2023, CLASP incurred expenditures of \$68,357 under the award and recognized a corresponding amount of revenue, which is included in Foundation grants in the accompanying Statement of Activities and Change in Net Assets. The full awarded amount of \$930,000 was completed at the end of the grant extended period in December 2023.

Effective April 1, 2022, CLASP was awarded \$17,000,000 from IKEA Foundation under agreement number G-2110-02012 for a project entitled "Efficiency for Access Coalition". The project period is April 1, 2022 to March 31, 2025. The grant agreement was amended in June 2023, and Clause 2.3, requiring a funding match from FCDO, was removed. While negotiating this amendment, IKEA committed to covering CLASP's expenses until March 31, 2023, using the previous advance payment stipulated in the original agreement. This adjustment resulted in \$58 of actual expenses not covered by IKEA. Consequently, for the year ending December 31, 2023, CLASP incurred expenditures totaling \$3,317,363. However, only \$3,317,304 was under the award and recognized as a corresponding amount of revenue, which is included in Foundation grants in the accompanying Statement of Activities and Change in Net Assets.

Effective July 1, 2022, CLASP was awarded \$2,310,715 from IKEA Foundation under agreement number G-2112-02077 for a project entitled "Green for Access First Loss Facility". The project period is July 1, 2022 to June 30, 2025. During the year ended December 31, 2023, CLASP incurred expenditures of \$1,169,253 under the award and recognized a corresponding amount of revenue, which is included in Foundation grants in the accompanying Statement of Activities and Change in Net Assets.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023

### 10. AWARDS FROM IKEA FOUNDATION (Continued)

Following is a summary of expenditures incurred under the awards for the year ended December 31, 2023:

	Resilient Appliances	Anchor	Efficiency for Access 2.0	G for A	Total
Salaries and benefits	\$ 245,012	\$ 33,490	\$ 498,623	\$ 60,442 \$	837,567
Contractors	239,212	-	2,199,699	-	2,438,911
Subgrants	-	-	62,000	1,050,000	1,112,000
Result based financing payments	166,432	-	-	-	166,432
Professional services	50,329	6,978	178,561	3,355	239,223
Legal and accounting	131	-	2,178	-	2,309
Non-personnel expenses	56,480	11,922	115,978	26,660	211,040
Occupancy	29,128	2,053	25,315	4,550	61,046
Travel and meeting	56,433	1,204	34,511	548	92,696
Depreciation and amortization	17,657	588	3,336	23	21,604
Miscellaneous expenses	2,500	373	2,193	41	5,107
Sub-total Allocation of management and	863,314	56,608	3,122,394	1,145,619	5,187,935
general expenses	95,803	11,749	194,969	23,634	326,155
IKEA FUNDED EXPENSES	\$ <u>959,117</u>	\$ 68,357	\$ <u>3,317,363</u>	\$ <u>1,169,253</u> \$	5,514,090

During the year ended December 31, 2023, CLASP received payments from the IKEA Foundation of \$7,627,325. The agreement of G-2110-02012's 2022 total payment was \$2,140,000, but total expenses was \$2,328,991, resulting an receivable balance of \$188,991 which is covered by the 2023 IKEA payment. The Inception to Date unspent balance as of December 31, 2023, was \$4,045,129, which is included in refundable advance in the accompanying Statement of Financial Position.

Grant ID	Grant Name	Adva Re	2022 efundable ince (Grants eceivable) Balance	_	2023 Amount Paid		Amount		Total Advance Payment Available for 2023		2023 Expenditures		2023 Amount Covered by IKEA Expenditures		2023 Refundable Advance Balance	
	Resilient															
2105-01765	Appliances	\$	959,119	\$	-	\$	959,119	\$	(959,119)	\$	(959,119) \$		-			
2107-01859	Anchor		68,357		-		68,357		(68,357)		(68,357)		-			
	Efficiency for								, , ,		, , ,					
G-2110-02012	Access 2.0		(188,991)		7,528,000		7,339,009		(3,317,362)		(3,317,304)	4	,021,705			
G-2112-02077	G for A		1,093,351	_	99,325		1,192,676	_	(1,169,252)		(1,169,252)		23,424			
	TOTAL	\$	1,931,836	\$_	7,627,325	\$	9,559,161	\$_	(5,514,090)	\$	(5,514,032) \$	4	,045,129			

### 11. SUBSEQUENT EVENTS

In preparing these financial statements, CLASP has evaluated events and transactions for potential recognition or disclosure through April 29, 2024, the date the financial statements were issued.



CLASP

SCHEDULE OF EXPENSES WITH ALLOCATION OF MANAGEMENT AND GENERAL
FOR THE YEAR ENDED DECEMBER 31, 2023

**Program Services** Clean Energy **IKEA FCDO** Climate Access Research 837,567 \$ Salaries and benefits \$ 2,452,322 1,303,914 \$ 786,614 \$ 6,310,484 1,695,383 66,319 2,438,910 Contractors 1,112,000 Subgrants 21,600 523,910 Result based financing payments 754,939 166,432 75,000 239,223 Professional services 441,463 175,834 110,962 Legal and accounting 634,949 126,487 92,697 6,518 51,639 Non-personnel expense 44,670 4,206 2,309 231 650,568 283,722 76,008 211,039 Occupancy Travel and meetings 182,516 92,773 51,788 61,046 Depreciation and amortization 29,610 16,569 1,368 21,604 18,192 7,583 1,149 5,108 Miscellaneous expenses 4,985,320 Subtotal 10,786,374 1,146,078 5,187,935 81,518 Allocation of management and general 958,415 307,578 326,155 507,810

**TOTAL** 

\$ 11,744,789 \$ 5,493,130 \$ 1,453,656 \$ 5,514,090 \$

81,518

SCHEDULE OF EXPENSES WITH ALLOCATION OF MANAGEMENT AND GENERAL FOR THE YEAR ENDED DECEMBER 31, 2023

	Program Services (Continued) Total						Supporting Services Management			_ , .
	World Bank					Program Services		and General		Total Expenses
Salaries and benefits	\$	40,845	\$	23,107	\$	5,444,369	\$	1,115,429	\$	6,559,798
Contractors	Ψ	495,364	Ψ	-	Ψ	11,006,460	Ψ	19,965	Ψ	11,026,425
Subgrants		-		11,600		1,669,110		-		1,669,110
Result based financing payments		-		-		996,371		-		996,371
Professional services		3,517		1,772		972,771		206,632		1,179,403
Legal and accounting		22,519		2,689		937,498		187,363		1,124,861
Non-personnel expense		4,121		-		55,537		220,197		275,734
Occupancy		14,696		1,198		1,237,231		113,518		1,350,749
Travel and meetings		3,051		1,727		392,901		60,405		453,306
Depreciation and amortization		220		25		69,396		69,172		138,568
Miscellaneous expenses		236		12		32,280		129,586		161,866
Subtotal		584,569		42,130		22,813,924		2,122,267		24,936,191
Allocation of management and general		15,584		6,725		2,122,267		(2,122,267)		
TOTAL	\$	600,153	\$	48,855	\$	24,936,191	\$	-	\$	24,936,191